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| **RANKING TOOL 2021: Calhoun County MI-514** | 5 | 4 | 3 | 2 | 1 |
| 1. Spending | Demonstrates draws against grant that are consistent in amount and timing. Funds are completely spent by year end and no funds were recaptured. | Demonstrates draws against grant that are consistent in amount and timing. <25% of grant was recaptured. | Demonstrates draws against grant that are consistent in amount and timing. Between 25-75% of grant was recaptured. | Demonstrates draws against grant that are inconsistent in amount and timing. >75% of grant was recaptured. | Does not provide evidence of draws against grant. Did not spend any funds. |
| 2. Review of Independent Audit | No independent audit findings were reported. | Audit findings do not indicate misconduct and led to demonstrated process improvement. | Audit findings do not indicate misconduct and did not result in process improvement. | Audit findings indicate misconduct that may result in recapturing of funds. | Audit findings indicate misconduct that resulted in recapturing of funds or audit not completed. |
| 3. HUD Monitoring | No HUD monitoring findings were reported. | HUD monitoring findings resulted in process improvement and have been submitted to HUD and approved. | HUD monitoring findings resulted in process changes that have been submitted to HUD for approval. | HUD monitoring findings resulted in process changes that were submitted to HUD and not approved. | HUD monitoring findings resulted/will result in recapturing of HUD funds. |
| 4. Timeliness of HUD Annual Performance Report submission (APR) | APR submitted within 30 days of project end. | APR submitted within 60 days of project end. | APR submitted within 90 days of project end. | APR submitted within 120 days of project end. | APR submitted greater than 120 days of project end. |
| 5. HUD Project Performance Measures | Project met all performance measures. | Project met all performance measures given a 5% adjustment. | Project met 2 of 3 (2/3)  performance measures. | Project met 1 of 3 (1/3)  performance measures. | Project did not meet any performance measures. |
| 6. Service Delivery for Special Populations (Victim Services, Chronic Homeless, Veterans, Youth, LGBTQ, Individuals with Disability, Families with children).  (HUD Goal) | Project serves all 7 special populations | Project serves 6 of 7 special populations. | Project serves 5 of 7 special populations. | Project serves 4 of 7 special populations. | Project serves 3 or fewer special populations. |
| 7.CoC Membership Involvement | Agency is involved in 5 or more on-going CoC related initiatives. | Agency is involved in 4 on-going CoC related initiatives. | Agency is involved in 3 on-going CoC related initiatives. | Agency is involved in 2 on-going CoC related initiatives. | Agency is involved in 1 or fewer on-going CoC initiatives. |
| 8. Utilization Rate | Program utilized >86% available slots/beds. | Program utilized 86%<76% available slots/beds. | Program utilized 76%<66% available slots/beds. | Program utilized 66%<56% available slots/beds. | Program utilized <56% available slots/beds. |
| 9. Review Length of Stay | 0-6 months | 6-12 months | 12-18 months | 18-24 months | 2-5 years |
| 10. Permanent Housing Destinations | >80% exit to permanent housing destination or remain in PSH project. | 80%<70% exit to permanent housing destination or remain in PSH project. | 70%<60% exit to permanent housing destination or remain in PSH project. | 60%<50% exit to permanent housing destination or remain in PSH project. | Less than 50% exit to permanent housing destination or remain in PSH project. |
| 11. Provides a Coordinated Assessment System  (Past HUD goal) | Project demonstrates an assessment system of client needs and prioritization of assistance/referral. | Project demonstrates an assessment system of client needs but does not prioritize assistance/referral based on this assessment. | Project demonstrates a prioritization system/referral process that is not based on assessment of client needs. | Project is developing a prioritization system that is based on assessment of client needs. | Project does not provide an assessment system of client needs and prioritization of assistance. |
| 12.HMIS data entry performance (unduplicated client records, null or missing data, do not count client refused) | Project has less than 10% missing data. | Project has between 11%-25% missing data. | Project has between 26%-50% missing data. | Project has between 51%-75% missing data. | Project has over 75% missing data. |
| 13. Increase in Income (from all sources) | > 30% increase income at end of operating year or at exit. | 30%<25% increase income at end of operating year or at exit. | 25%<20% increase income at end of operating year or at exit. | 20%<15% increase income at end of operating year or at exit. | Less than 15% exit with increased income at end of operating year or at exit. |
| 14. Increase Earned Income | Project is a direct provider of wages to clients. | Project provides referrals to employers that result in immediate earned income. | Project provides referrals to employers/employment search assistance that may result in earned income. | Project provides resources such as computers and job postings but does not provide direct assistance or referrals for earned income. | Project does not provide resources or direct assistance related to employment search and earned income. |
| 15. Increase Unearned Income | Project is a direct provider of unearned income to clients. | Project provides assistance to complete necessary documents that results in increased unearned income. | Project provides referral to agency that provides direct assistance to complete documents related to increased unearned income. | Project provides resources such as applications and contact information but does not provide direct assistance/referral related to increasing unearned income. | Project does not provide resources/referral or direct assistance related to increasing unearned income. |
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| 16. Increase Non-Cash Benefits | Project is a direct provider of non-cash benefits to clients. | Project provides assistance to complete necessary documents that results in increased non-cash benefits. | Project provides referral to agency that provides direct assistance to complete necessary documents related to increased non-cash benefits. | Project provides resources such as applications and contact information but does not provide direct assistance/referral related to increasing non-cash benefits. | Project does not provide resources/referral or direct assistance related to increasing non-cash benefits. |
| 17. Ending Homelessness for all persons – identify, engage, and effectively serve all persons experiencing homelessness.  (HUD goal) | Project provides Permanent Supportive Housing Beds. | Project provides Rapid Rehousing Beds with a focus on obtaining permanent housing at exit. | Project provides rent and/or rental deposit that results in permanent housing destination at exit. | Project provides direct housing search assistance including referrals to financial assistance. | Project provides resources for housing search but does not provide direct assistance or referrals. |
| 18. Provides a Housing First Approach -prioritizes rapid placement and stabilization in permanent housing that does not have service participation requirements or preconditions (barriers such as sobriety or minimum income) (HUD goal) | Project demonstrates barrier free entry and does not have service participation requirements or preconditions | Project demonstrates barrier free entry and has service participation requirements or preconditions. | Project demonstrates 1 barrier to entry and has service participation requirements or preconditions. | Project demonstrates 2 barriers to entry and has service participation requirements or preconditions. | Project demonstrates greater than 2 barriers to entry and has service participation requirements or preconditions. |
| 19. Reducing Unsheltered Homelessness (HUD goal) | Project includes scope that directly addresses the goal of reducing unsheltered homelessness |  | Project includes scope that indirectly addresses the goal of reducing unsheltered homelessness |  | Project does not include scope that addresses the goal of reducing unsheltered homelessness |
| 20. Leveraging Mainstream Resources –Demonstrate Process that links client to community resources, including housing, health, and service agencies  (HUD Goal) | Project demonstrates a referral process that identifies barriers and links clients to community resources. | Project demonstrates development of a referral process that identifies barriers and links clients to community resources. | Project has community resource fliers and information available for clients but does not assist with linking clients to resources. | Project is aware of community resources and recognizes the need for a referral process that connects clients to those resources. | Project is not aware of community resources and/or does not link clients with community resources. |
| 21. Equity – Incorporates and demonstrates diversity, equity, and inclusion across operations, policies, and procedures according to the 7 equity factors listed on HUD’s ranking tool. See below.  (HUD Goals) | Project meets 6-7 equity factors. | Project meets 5 equity factors. | Project meets 4 equity factors. | Project meets 2-3 equity factors. | Project meets 0-1 equity factors. |
| Bonus Points:  10/2021 | \*Permanent Supportive housing (PSH) is a HUD priority since it provides housing to those who have the highest needs. Please give any PSH projects an extra 5 pts. | \*Youth projects are a HUD priority for supportive services and housing of youth and unaccompanied minors. Please give any youth projects an extra 5 pts. | \*Centralized & Coordinated Entry is a HUD priority. Please give an extra 3 points to projects responsible for the initiation of the housing plan and the assessment of clients for PSH and Housing Choice Vouchers. | \*Rapid Rehousing is a HUD priority since it rapidly moves people into permanent housing. Please give any RRH project an extra 4 points. | \*Project reallocated funds to meet HUD goals. Please give any project that has reallocated funds an extra 2 points. |

HUD Equity Factors:

Agency Leadership, Governance, and Policies

1. Recipient has BIPOC individuals in managerial and leadership positions
2. Recipient’s board of directors includes representation from persons with lived experience
3. Recipient has process for receiving and incorporating feedback from persons with lived experience
4. Recipient has reviewed internal policies and procedures with an equity lens and has a plan for updating policies that currently center white dominant culture

Program Participant Outcomes

1. Recipient has reviewed program participant outcomes with an equity lens, including the disaggregation of data by race, ethnicity, gender identity, and/or age
2. Recipient has identified programmatic changes needed to make program participant outcomes more equitable and developed a plan to make those changes
3. Recipient is working with HMIS lead to develop a schedule for reviewing HMIS data with disaggregation by race, ethnicity, gender identity, and or/age